



# **Small Business Continuity Workshop**

Region 1- Vermont

# Housekeeping

- Emergency Procedures
- Restrooms
- Distractions





## Workshop Agenda

9:00 AM Introductions & Objectives

9:15 AM Recent Vermont "Lessons Learned"

9:45 AM 15 Minute Break

10:00 AM Business Impact Analysis (BIA)

12:00 PM Business Continuity Plan & Working Lunch

1:30 PM Resources

1:45 PM Wrap-up



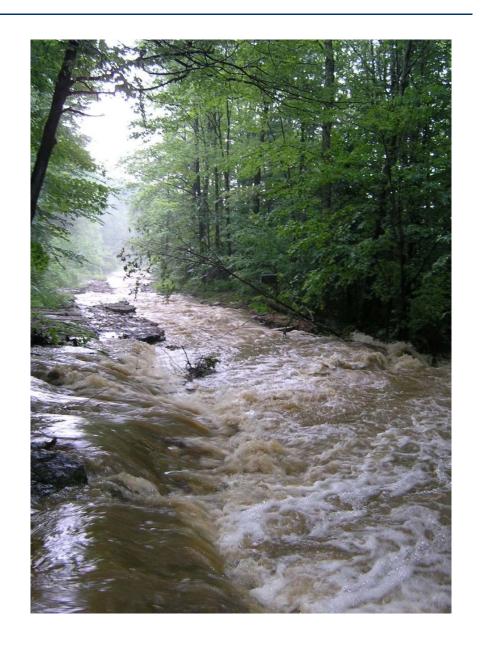
# Introductions

#### Please tell us...

- Your name
- Your business & industry

#### **Table Discussion**

Any experience with business continuity? (please be brief)





## Objectives of the Workshop

When you leave, you will...

- Understand the value of business continuity planning (BCP)
- First Business Continuity Plan draft completed
- Know where to get help and assistance, including a list of resources in Vermont



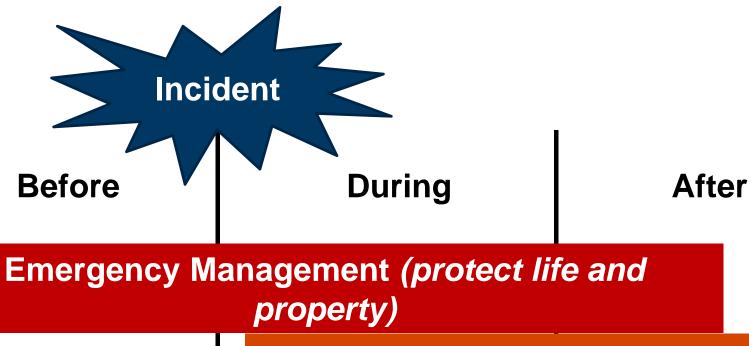
#### What Is an Incident?

An unplanned, event causing damage or loss, that disrupts your business





#### **Incident Timeline**



Business Continuity (recover essential functions, processes and data)



## **Business Continuity Plan Objectives**

- Ensure continuity and survival of your business
  - Recover critical business functions quickly
  - Minimize loss of customers
  - Maintains public image and reputation
  - Meet legal and regulatory requirements, if any
- Reduce exposure to loss
- Maintain control during any disruption
  - Pre-identify recovery procedures
  - Minimize loss of data







#### Recent Vermont Local Lessons Learned

Presenters: Laura D'Angelo

Patrick Ripley

Chris Campany

Moderated by: Steve Paddock

# Disaster and Data Loss



Sept. 2011 Irene devastates Vermont

# But Is it Safe?

Where is my data actually being stored?



Facebook "Sub-Zero" server facility in Prineville, Oregon.

# **Benefits of Cloud Computing**

- No desktop software purchase (saves money)
- No need for software upgrades
- No PC storage (safer in face of disaster)
- All you need is Internet Connection
- Access files and docs from mobile or any location
- Real time collaboration

# Back up the backup

- On 27 February 2011 0.02% of all Gmail users lost their accounts.
- On March 10, 2009, Google reported that a bug in Google Docs had allowed unintended access to some private documents. It was believed that 0.05% of documents stored via the service were affected by the bug, which Google claimed had been fixed.
- April 2011 Outage of Amazon EC2 downing some major consumer sites: Reddit, HootSuite, Foursquare and Quora.



Consider your overall disaster recovery solution - do you use cloud now? If not, what recovery processes do you have in place? If so, what procedures do you need to get into place?





# 15 Minute Break





# BUSINESS IMPACT ANALYSIS (BIA)

# What is a Business Impact Analysis (BIA)?

- A process that:
  - Identifies critical business functions
  - Determines the impacts of a disruption
  - Establishes and prioritizes function resumption criticality
  - Identifies resources necessary for each critical business function:
    - o Personnel
    - Equipment & Supplies
    - Technology- Servers, Software, Applications
    - Documents hard copy & electronic
    - Dependent processes





- Assumptions Used to Create the Plan:
  - An event has occurred that impacts your normal operations.
  - There is no access to the affected facility.
  - Everything in the facility is inaccessible.
  - Personnel are available to continue operations.





#### **General Functions**

- Payroll Processing
- Other Human Resource Functions
- Purchasing & Accounts Payable
- Accounts Receivable
- Marketing & Business Development
- Sales





- Creamery or woven goods production
- Environmental disaster recovery field assessments
- Floral arrangement and design
- Snowmaking and grooming
- Groundskeeping
- Drafting of blueprints
- Beverage bottling
- Pre-trial research



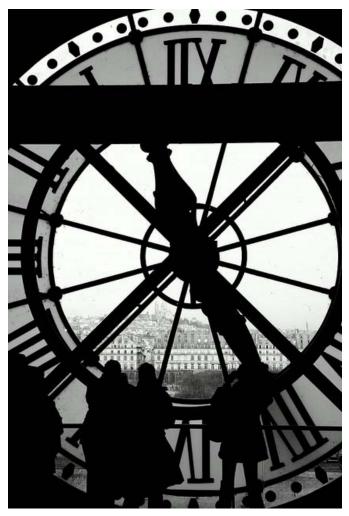
- What is the impact of the loss of the function on your business?
  - High Unable to operate without this function
  - Medium Significant disruption to operations
  - Low Inconvenient but minimal affect on operations

Additional Considerations Available within the Plan Template (page 9)



#### Maximum Downtime

- Amount of Time Function Could Be Down Before Causing Irreparable Harm:
  - Less Than 24 Hours
  - 1 Day to 1 Week
  - 1 to 2 Weeks
  - 2 to 4 Weeks
  - 30 Days or Greater





# Roles/Teams

- List roles and/or teams who operate each function
- Identify specifics needed for function:
  - Special knowledge/training
  - o Certifications
  - o Licenses
  - Union position
- At least one alternate is highly recommended







#### # of Employees

Identify number of employees critical to function

#### Equipment

- Computers, printers, etc.
- Special types of equipment necessary to operate the function
- Include number of each type of equipment needed

#### Supplies

- Unique supplies required to operate the function
- Include paper documents and forms here
- Do not list everyday items easily purchased from a store





#### Technology

- Software & Applications, such as...
  - Microsoft Office, QuickBooks, Point of Sale System, etc.
  - Safety Data Sheet (SDs), Banking, Payroll, Alarm Service, FedEx, SharePoint, Bloomberg, SCADA systems
  - Note if each is an external or desktop application
- Documents in electronic format

#### Impacted Functions

- List other critical business functions that rely on this function to be operational
  - Example: Sales cannot happen without Purchasing



#### **Function Process**

- Write a brief, high-level description of how to complete the function:
  - What it does
  - What it takes to operate
  - Identify when specific documents or systems may be needed







# COMMUNICATIONS

#### Communications

- Process Used to Communicate with Employees
  - Business Owner or Alternate Calls, Texts, Emails Everyone
  - Call Tree
  - Mass Notification
- Include Contact Lists in the Plan
  - Section 6: Employee
  - Section 7: Vendors, Suppliers









# **RISK ASSESSMENT**



- Definition: "A process to identify potential hazards and risks analyze what could happen if they occur."~ready.gov
- Purpose: Identify & rank hazards and risks that may affect the business in an effort to:
  - Protect the business from the hazard
  - Prevent the hazard from affecting the business
  - Mitigate the affects
  - Respond to the hazard, and
  - Recover more efficiently





- Natural or Acts of Nature: Hurricanes, Winter Storms, Epidemics/Pandemics
- Technological: Utility Loss/Outage/Leak, Hazardous Chemical/Materials Release, Cyber Attack/Data Breach, Mechanical/Equipment Failures
- Human-caused: Active Assailant, Civil Disruption, Food & Water Contamination, Sexual Assault, Theft
- Business: Reputational Issues, Supply Chain Issues



# **Prioritize Hazards**

	4	3	2	1
Probability	Highly Likely- Expected	<i>Likely-</i> Often	Possible- Seldom	<i>Unlikely-</i> Never
Magnitude	Catastrophic- (Disastrous impact) many deaths; complete physical destruction; devastating financial impact	Critical- (Severe impact) some injuries/ deaths; extensive physical damage; serious financial impact	Limited- (Modest impact) few casualties; minor building damage; moderate financial impact	Negligible- (Inconvenient impact) minor injuries; limited building damage; limited financial impact
Warning	Minimal/no notification	6-12 hours notification	3-6 hours notification	24+ hours notification
Duration	12+ hours business downtime	6 -12 hours business downtime	3-6 hours business downtime	<3 hours business downtime







# Family Emergency Plan & Business Insurance Considerations

# Family Emergency Plan

- Objective:
  - Employees and their families are safe
  - Employees are able to come back to work
- Section 8 Information on Creating a Plan
- Encourage Employees to Put a Plan in Place at Home
- Each Household Should Have an Emergency Kit







# Insurance Policies & Coverages

#### Flood Coverage

- NFIP flood insurance for building & contents (\$500k each)
- Flood coverage for business interruption only from commercial carriers
- Damage classification is critical to coverage wind, flood, storm surge
- Check deductibles carefully for "regular" vs. "high risk" occurrences
- Business Interruption Coverage
  - Lost profits
  - Continuing expenses
- Electrical Service Interruption Coverage
  - Exclusion possible if power line damaged within certain distance
- Civil Authority Coverage
  - Business interruption losses from action of government that restricts access



#### **Insurance Considerations**

- Contingent Business Interruption
  - Key suppliers or customers impacted by an incident
- Special Assets/Equipment
  - Replacing long lead-time assets, consider having spare or vendors ready to execute a purchase agreement
- Location Dependencies
  - When buying insurance, consider in your BCP how other locations can affect yours, or provide alternatives







## BUSINESS RECOVERY STRATEGY DEVELOPMENT



- Alternate Site
  - Location Where the Business Can Operate Until the Original Space is Available or New Space is Acquired
  - Work from Home
- Reciprocal Agreement
  - Another Business Will Assist You if Needed and You Will Assist Them if Needed



### **Recovery Strategy Options**

- Do Nothing- Suspend Operation Until Fully Back Up and Running
- Manual Workaround- Complete the Procedure Using a Manual Process (e.g., Paper Forms, Calls vs. Online Orders)
- Outsourced Third Party Service- Your Services Will Be
   Outsourced to an External Party to Continue All or
   Certain Business Functions
- Other Actions- Resume Function Utilizing Other Actions Than Normally Performed



### **Business Function Recovery**

Copy Functions and Required Resources from Critical Business Functions Table

- List Functions in Priority Order Based on:
  - Maximum Downtime
  - Criticality
  - Interdependencies







- List Procedures/Steps to Ensure Resumption of the Function
- Examples:
  - Continue Process as Normal
  - XX Document Saved to Cloud Service Monthly/Weekly/Daily
  - Redirect Mail or Phone Calls
  - Use XX Paper Form
  - Discontinue Operation
  - Outsource to XYZ







### AWARENESS, TESTING AND MAINTENANCE

### Training & Walk-Throughs

- Bi-annual
  - Hands-on review of manual workarounds
- Annual
  - Plan training with key employees
  - Scenario walk-through
    - Brief discussion about specific kinds of likely events/incidents
    - Make changes to plan based on feedback



#### Plan Maintenance

#### Scheduled

- Annually review and update the entire plan
- Update employee and vendor contact list at least quarterly

#### Unscheduled

- Function, Process, Team Member Changes
- New Equipment
- Add/Remove a Service
- Move/Open/Close Locations
- Major Vendor or Third Party Changes
- Change in Resumption Location







#### Local, State & Federal Resources & Assistance

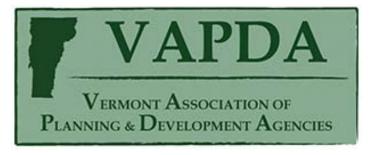
Presenter: Ben Rose



DEPARTMENT OF HOUSING & COMMUNITY DEVELOPMENT
DIVISION OF EMERGENCY MANAGEMENT & HOMELAND SECURITY









# Vermont Division of Emergency Management and Homeland Security

and the

State Emergency Operations Center

# Division of Emergency Management and Homeland Security

• "DEMHS"

State Emergency Operations Center

Federal Disaster Declarations



#### **DEMHS....**

- ✓ Maintains State Emergency Operations Center (SEOC) Readiness
- ✓ Alternate SEOC at Camp Johnson
- ✓ Sustains communications capabilities
- √ VT Alert (vtalert.gov)



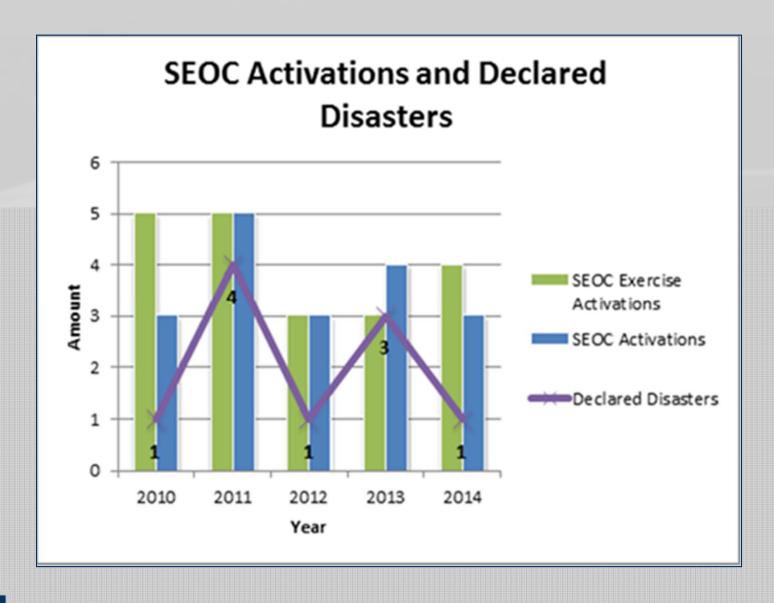
# **Recovery & Mitigation Section**

The Recovery and Mitigation Section interfaces with FEMA <a href="Public Assistance">Public Assistance</a> and <a href="Hazard Mitigation">Hazard Mitigation</a> Grant Programs and assists municipalities and other qualified applicants.

- ✓ 6 open federal disasters currently open, 6 federal disaster since TS Irene
- ✓ DEMHS supported communities, agencies and non-profits distributing over \$210M in PA from Irene218 Hazard Mitigation applications submitted to FEMA since February 2012, including 137 "buy-outs"; 122 have been approved (92 closed); 10 pending.



# SEOC Activations and Declared Disasters (2010 – 2014)





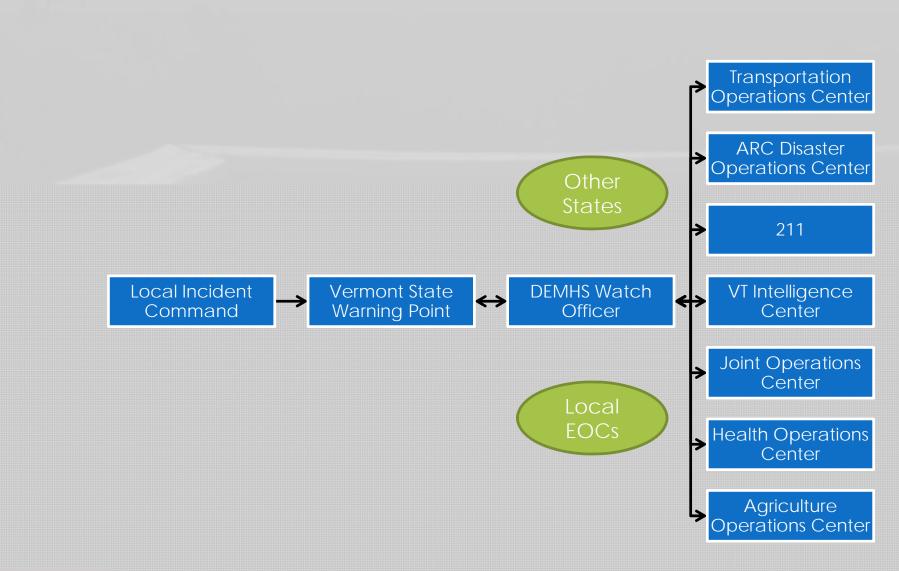


# Watch Officer 24-7-365

1-800-347-0488

# **Call 211**

# Vermont Multi-Agency Coordination System (Monitoring)







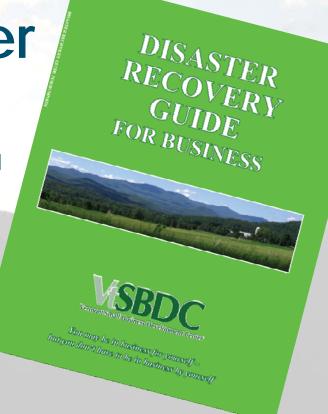
# Local Emergency Management Plan (LEOP)

Know who your local EMERGENCY MANAGEMENT DIRECTOR is!



Vermont Small
Business
Development Center

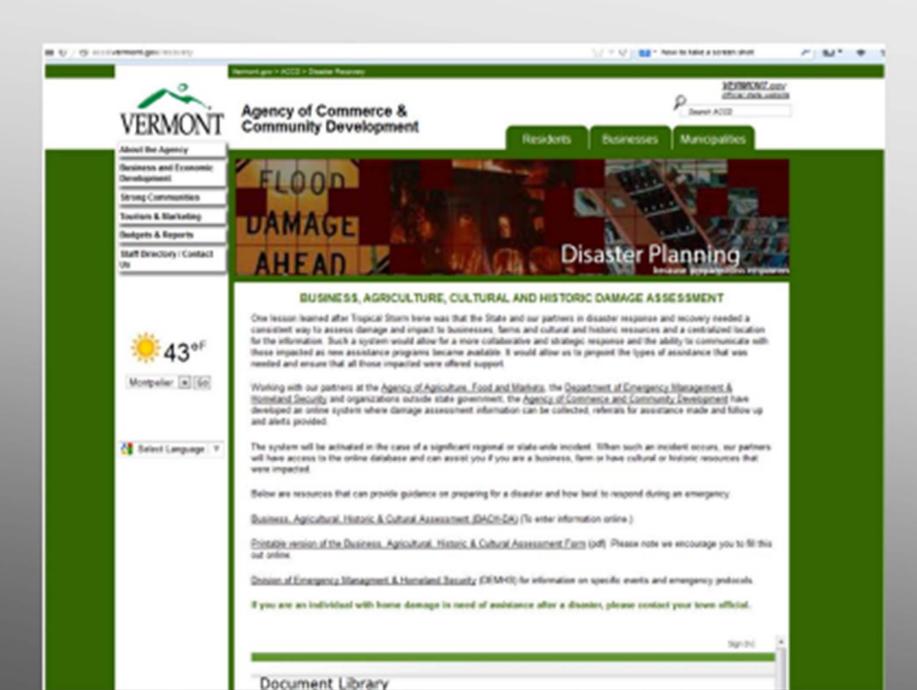
WWW.VTSBDC.ORG





# Small Business Administration

1-802-828-4422





# **FloodReady**

# FLOODREADY.VERMONT.GOV



#### YOUR REGIONAL PLANNING COMMISSION IS A RESOURCE!

### **VAPDA.ORG**



# Questions?





#### Thank You For Participating!

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